Table 1. New One-Family Houses Sold, For Sale, and Months' Supply at Current Sales Rate

|                                     |                  |  | (Number o  | f houses in | thousands) |                  |                                  |            |            |            |                            |
|-------------------------------------|------------------|--|------------|-------------|------------|------------------|----------------------------------|------------|------------|------------|----------------------------|
|                                     |                  | Houses sold during period                            |            |             |            |                  | Houses for sale at end of period |            |            |            | Months' supply at          |
| Month and year                      | United<br>States | North-<br>east                                       | Midwest    | South       | West       | United<br>States | North-                           | Midwest    | South      | West       | current<br>sales<br>rate/1 |
|                                     |                  | 1a. Seasonally adjusted (houses sold at annual rate) |            |             |            |                  |                                  |            |            |            |                            |
|                                     |                  |  |            |             |            |                  |                                  |            |            |            |                            |
| 1999: April                         | 930              | 80   | 173        | 411         | 266        | 301              |                                  |            |            |            | 3.9                        |
| May                                 | 896              | 71   | 173        | 417         | 236        | 305              |                                  |            |            |            | 4.1                        |
| June<br>July                        | 948<br>936       | 68<br>84   | 172<br>174 | 437<br>430  | 272<br>248 | 305<br>306       |                                  |            |            |            | 4.0<br>4.0                 |
| August                              | 930              | 89   | 190        | 385         | 249        | 307              |                                  |            |            |            | 4.0                        |
| September                           | 848              | 77   | 153        | 381         | 237        | 311              |                                  |            |            |            | 4.5                        |
| October                             | 906              | 71   | 198        | 385         | 253        | 314              |                                  |            |            |            | 4.2                        |
| November                            | 895              | 64   | 184        | 396         | 251        | 317              |                                  |            |            |            | 4.3                        |
| December                            | 916              | 84   | 156        | 415         | 261        | 320              |                                  |            |            |            | 4.3                        |
| 2000. I/-                           | 027              | 79   | 1.40       | 420         | 270        | 321              |                                  |            |            |            | 4.2                        |
| 2000: January/r<br>February/r       | 927<br>912       | 79<br>76   | 149<br>172 | 429<br>430  | 270<br>234 | 308              |                                  |            |            |            | 4.2<br>4.2                 |
| March/r                             | 965              | 81   | 181        | 425         | 278        | 320              |                                  |            |            |            | 4.0                        |
|                                     | 1                | -  |            |             |            |                  |                                  |            |            |            |                            |
| April/p                             | 909              | 88   | 153        | 422         | 246        | 319              |                                  |            |            |            | 4.2                        |
| Average relative standard error (%) | 4                | 19   | 12         | 6           | 7          | 3                |                                  |            |            |            | 5                          |
|                                     |                  | 1b. Not seasonally adjusted                          |            |             |            |                  |                                  |            |            |            |                            |
| 1998                                | 886              | 81   | 164        | 398         | 243        | 300              | 28                               | 63         | 142        | 68         | (X)                        |
| 1999                                | 907              | 75   | 173        | 408         | 249        | 326              |                                  | 67         | 158        | 72         |                            |
| Average relative standard error (%) | 2                | 6  | 7          | 3           | 4          | 3                | 10                               | 6          | 4          | 6          | (X)                        |
| 1999: First 4 months                | 319              | 26   | 58         | 145         | 90         | (X)              | (X)                              | (X)        | (X)        | (X)        | (X)                        |
| 2000: First 4 months                | 330              | 27   | 58         | 151         | 93         | (X)<br>(X)       | (X)<br>(X)                       | (X)<br>(X) | (X)<br>(X) | (X)<br>(X) |                            |
| 2000.1 1131 4 111011113             | 330              | 27   | 30         | 131         | 75         | (21)             | (21)                             | (71)       | (21)       | (21)       | (21)                       |
| Average relative standard error (%) | 2                | 9  | 7          | 4           | 3          | (X)              | (X)                              | (X)        | (X)        | (X)        | (X)                        |
| 4000 4 11                           | 0.0              | -  |            | 20          | 2-         | 200              |                                  |            | 1.10       |            |                            |
| 1999: April                         | 88               | 7  | 17         | 38          | 25         | 299              | 25                               | 59         | 148        | 67         | 3.4                        |
| 2000: January/r                     | 69               | 5  | 9          | 34          | 21         | 321              | 27                               | 66         | 158        | 70         | 4.6                        |
| February/r                          | 80               | 7  | 15         | 38          | 20         | 315              | 25                               | 65         | 157        | 67         | 3.9                        |
| March/r                             | 94               | 7  | 18         | 41          | 28         | 318              | 26                               | 67         | 159        | 67         | 3.4                        |
| April/p                             | 86               | 8  | 15         | 39          | 23         | 315              | 24                               | 69         | 156        | 66         | 3.7                        |
| Average relative standard error (%) | 4                | 19   | 12         | 6           | 7          | 3                | 11                               | 7          | 5          | 4          | 5                          |
|                                     |                  |  |            |             |            |                  |                                  |            |            |            | <u> </u>                   |

See footnotes below Table 2.

## Table 2. Median and Mean Sales Prices

(Dollars. Includes value of improved lot)

| Month and year  | Month and year Median |                    | Month and year                  | Median  | Mean    |  |
|-----------------|-----------------------|--------------------|---------------------------------|---------|---------|--|
| 1998<br>1999    | 152,500<br>160,000    | 181,900<br>195,800 | 2000: March/r                   | 165,000 | 202,300 |  |
|                 |                       |                    | April/p                         | 161,400 | 208,000 |  |
| 1999: April     | 160,000               | 191,400            | ' '                             | ŕ       | ,       |  |
|                 |                       |                    | Average relative standard error |         |         |  |
| 2000: January/r | 163,000               | 200,100            | Annual(%)                       | 2       | 2       |  |
| February/r      | 162,500               | 199,500            | Monthly(%)                      | 4       | 2       |  |

p Preliminary. r Revised. X Not applicable.

<sup>1/</sup>Ratio of houses for sale to houses sold.

Average relative standard error (Avg. RSE): Annual - Avg. RSE for the last 2 years. Year to date - Avg. RSE for the current period and the same period last year. Monthly - Avg. RSE for the latest 6 month period (January-June or July-December).